



Home Product Center

Home Product Center
Public Company Limited

HMPRO

Bloomberg HMPRO TB
Reuters HMPRO.BK

2Q21: In line with market estimates

HMPRO reported a 2Q21 net profit of Bt1.4bn, +52% YoY, in line with estimates from revived SSS growth, wider gross margin and higher rental & other income. With the return of COVID-19 in 3Q21TD, we see downside risk to earnings, directly from government measures to contain the spread of COVID-19 and indirectly from weaker sentiment and purchasing power. We will revisit earnings after the August 5 meeting. Maintain Outperform.

2Q21 net profit of Bt1.4bn, +52% YoY and +5% QoQ, in line with market estimates. The improvement YoY was backed by revived SSS growth, wider gross margin and higher rental & other income. The rise QoQ was seasonal.

2Q21 highlights. Revenue grew 17% YoY to Bt16bn, backed by revived SSS growth and store expansion. We estimate its SSS growth at 13% YoY in 2Q21 (vs -17% YoY in 2Q20 and +0.6% YoY in 1Q21), off 1) last year's low base on temporary store closures in Thailand in April and the first half of May as per government orders to control the first wave of the spread of COVID-19; 2) the launch of HomePro Super Expo via an e-commerce channel in every branch nationwide. In 2Q21, it complied with orders from Thai government to limit operating hours in some stores. In Malaysia it also had to adhere to government measures that restricted operating hours with temporary closure of some stores in May-June 2021, leading it to shift to sales primarily via online channels. These measures, however, have marginally affected its sales. In 2Q21, it opened a new HomePro store in Malaysia but closed a HomePro S store, giving it 115 stores at end-2Q21 (+2% YoY but flat QoQ). Gross margin widened 140bps YoY to 25.2% from a better sales mix off last year's high low-margin electrical appliance sales during store closures and better procurement efficiency. SG&A/sales fell 10bps YoY to 17.7%, with reduction in expenses at HomePro Malaysia from temporary store closures. Rental & other income grew 42% YoY off a rise in rental income (+42% YoY) without the rent waivers given in 2Q20, but continued rent discount for tenants, and a rise in other income (+44% YoY) from more promotional activities with vendors.

Earnings downside risk. To comply with government measures to control the spread of COVID-19 in dark-red zone provinces, HMPRO shortened its store operating hours (closing at 8.00 p.m.) from July 12 and has temporarily closed 24 stores (20% of the total, mainly in shopping malls) and a portion of its sales area, i.e. electrical appliances, since July 20, effective until August 2. We estimate this will slice 15-20% off sales during the period. The key risk is extended and/or stricter measures if the spread of COVID-19 infections cannot be controlled. To comply with Malaysian government orders, HMPRO has closed stores in Kuala Lumpur and a portion of its sales area in stores in other cities in Malaysia in 3Q21TD, which we estimate will cut 1-2% off sales.

Forecasts and valuation

Year to 31 Dec	Unit	2019	2020	2021F	2022F	2023F
Revenue	(Btmn)	63,046	58,347	63,897	66,991	70,690
EBITDA	(Btmn)	10,951	9,831	11,027	12,095	13,326
Core profit	(Btmn)	6,177	5,155	6,037	6,888	7,878
Reported profit	(Btmn)	6,177	5,155	6,037	6,888	7,878
Core EPS	(Bt)	0.47	0.39	0.46	0.52	0.60
DPS	(Bt)	0.38	0.30	0.37	0.42	0.48
P/E, core	(x)	28.7	34.4	29.4	25.8	22.5
EPS growth, core	(%)	9.1	(16.5)	17.1	14.1	14.4
P/BV, core	(x)	8.4	8.2	7.5	6.9	6.3
ROE	(%)	30.1	24.1	26.7	27.9	29.3
Dividend yield	(%)	2.8	2.2	2.7	3.1	3.5
FCF yield	(x)	3.0	2.9	3.6	4.0	4.7
EV/EBIT	(x)	23.5	28.9	24.1	21.0	18.3
EBIT growth, core	(%)	8.6	(17.0)	18.5	13.2	13.1
EV/CE	(x)	5.4	4.8	4.8	4.7	4.7
ROCE	(%)	9.9	7.9	9.9	11.5	13.4
EV/EBITDA	(x)	17.2	19.5	17.2	15.5	13.8
EBITDA growth	(%)	4.9	(10.2)	12.2	9.7	10.2

Source: SCBS Investment Research

Tactical: OUTPERFORM

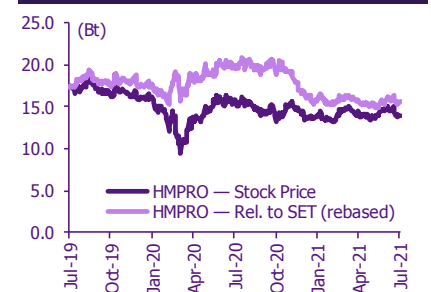
(3-month)

Stock data

Last close (Jul 27) (Bt)	13.50
Target price (Bt)	18.50
Mkt cap (Btmn)	177.54
Mkt cap (US\$mn)	5,389

Beta	L
Mkt cap (%) SET	1.00
Sector % SET	9.36
Shares issued (mn)	13,151
Par value (Bt)	1.00
12-m high / low (Bt)	16.7 / 12.7
Avg. daily 6m (US\$mn)	10.68
Foreign limit / actual (%)	30 / 13
Free float (%)	40.8
Dividend policy (%)	≥ 40

Price performance



Source: SET, SCBS Investment Research

Share performance

(%)	1M	3M	12M
Absolute	(6.9)	(2.9)	(10.6)
Relative to SET	(4.4)	(0.4)	(22.0)

Source: SET, SCBS Investment Research

Analyst

Sirima Dissara, CFA
Fundamental Investment
Analyst on Securities
(66-2) 949-1004
sirima.dissara@scb.co.th

Financial statement

Profit and Loss Statement

FY December 31	Unit	2016	2017	2018	2019	2020	2021F	2022F	2023F
Total revenue	(Btmn)	56,928	59,888	61,951	63,046	58,347	63,897	66,991	70,690
Cost of goods sold	(Btmn)	(42,405)	(44,050)	(46,162)	(46,825)	(43,598)	(47,650)	(49,790)	(52,362)
Gross profit	(Btmn)	14,524	15,839	15,789	16,221	14,749	16,247	17,202	18,328
SG&A	(Btmn)	(13,129)	(13,746)	(11,877)	(11,927)	(10,957)	(11,409)	(11,572)	(11,816)
Other income	(Btmn)	4,216	4,346	4,099	4,378	3,419	3,629	3,922	4,263
Interest expense	(Btmn)	(504)	(448)	(400)	(405)	(459)	(425)	(410)	(354)
Pre-tax profit	(Btmn)	5,095	5,987	6,972	7,604	6,190	7,453	8,504	9,726
Corporate tax	(Btmn)	(970)	(1,100)	(1,310)	(1,427)	(1,035)	(1,416)	(1,616)	(1,848)
Equity a/c profits	(Btmn)	0	0	0	0	0	0	0	0
Minority interests	(Btmn)	0	0	0	0	0	0	0	0
Core profit	(Btmn)	4,125	4,886	5,663	6,177	5,155	6,037	6,888	7,878
Extra-ordinary items	(Btmn)	0	0	(50)	0	0	0	0	0
Net Profit	(Btmn)	4,125	4,886	5,613	6,177	5,155	6,037	6,888	7,878
EBITDA	(Btmn)	8,504	9,500	10,437	10,951	9,831	11,027	12,095	13,326
Core EPS (Bt)	(Btmn)	0.31	0.37	0.43	0.47	0.39	0.46	0.52	0.60
Net EPS (Bt)	(Bt)	0.31	0.37	0.43	0.47	0.39	0.46	0.52	0.60
DPS (Bt)	(Bt)	0.27	0.31	0.35	0.38	0.30	0.37	0.42	0.48

Balance Sheet

FY December 31	Unit	2016	2017	2018	2019	2020	2021F	2022F	2023F
Total current assets	(Btmn)	15,900	15,242	19,006	15,690	15,828	17,358	19,172	19,528
Total fixed assets	(Btmn)	35,846	35,708	35,805	36,359	40,262	40,258	40,158	40,010
Total assets	(Btmn)	51,746	50,949	54,811	52,049	56,091	57,616	59,330	59,538
Total loans	(Btmn)	16,868	15,058	17,258	13,385	17,753	15,644	14,474	11,324
Total current liabilities	(Btmn)	22,491	20,378	23,651	22,289	20,610	21,107	23,832	23,578
Total long-term liabilities	(Btmn)	11,764	11,937	11,246	8,622	13,916	12,853	9,782	7,876
Total liabilities	(Btmn)	34,256	32,315	34,897	30,911	34,526	33,960	33,615	31,455
Paid-up capital	(Btmn)	13,151	13,151	13,151	13,151	13,151	13,151	13,151	13,151
Total equity	(Btmn)	17,490	18,635	19,914	21,138	21,565	23,656	25,715	28,083
BVPS (Bt)	(Bt)	1.33	1.42	1.51	1.61	1.64	1.80	1.96	2.14

Cash Flow Statement

FY December 31	Unit	2016	2017	2018	2019	2020	2021F	2022F	2023F
Core Profit	(Btmn)	4,125	4,886	5,663	6,177	5,155	6,037	6,888	7,878
Depreciation and amortization	(Btmn)	2,905	3,066	3,064	2,942	3,182	3,150	3,181	3,245
Operating cash flow	(Btmn)	6,987	7,526	8,725	8,375	8,363	9,559	10,270	11,364
Investing cash flow	(Btmn)	(4,950)	(3,233)	(2,862)	(3,017)	(3,145)	(3,145)	(3,081)	(3,097)
Financing cash flow	(Btmn)	(1,052)	(5,495)	(2,132)	(8,729)	(4,797)	(6,054)	(5,999)	(8,660)
Net cash flow	(Btmn)	985	(1,203)	3,730	(3,370)	421	359	1,189	(394)

Key Financial Ratios

FY December 31	Unit	2016	2017	2018	2019	2020	2021F	2022F	2023F
Gross margin	(%)	25.5	26.4	25.5	25.7	25.3	25.4	25.7	25.9
Operating margin	(%)	2.5	3.5	6.3	6.8	6.5	7.6	8.4	9.2
EBITDA margin	(%)	14.9	15.9	16.8	17.4	16.8	17.3	18.1	18.9
EBIT margin	(%)	9.9	10.8	12.9	13.8	12.4	13.3	14.3	15.2
Net profit margin	(%)	7.2	8.2	9.1	9.8	8.8	9.4	10.3	11.1
ROE	(%)	24.0	27.1	29.4	30.1	24.1	26.7	27.9	29.3
ROA	(%)	8.4	9.5	10.7	11.6	9.5	10.6	11.8	13.3
Net D/E	(x)	0.8	0.7	0.6	0.5	0.7	0.5	0.4	0.2
Interest coverage	(x)	16.9	21.2	26.1	27.0	21.4	26.0	29.5	37.6
Debt service coverage	(x)	1.3	2.1	1.4	1.6	1.7	2.3	1.8	2.4
Payout Ratio	(%)	86.1	83.4	82.0	80.9	76.5	80.0	80.0	80.0

Main Assumptions

FY December 31	Unit	2016	2017	2018	2019	2020	2021F	2022F	2023F
SSS growth	(%)	1.3	(0.8)	1.1	0.8	(8.5)	8.0	3.0	3.0
No. of ending stores	(Stores)	93	102	108	113	115	117	121	125
- HomePro	(Stores)	80	81	82	84	86	87	88	89
- HomePro S	(Stores)	0	3	8	9	9	9	10	11
- Megahome	(Stores)	11	12	12	14	14	14	15	16
- HomePro Malaysia	(Stores)	2	6	6	6	6	7	8	9

Financial statement

Profit and Loss Statement

FY December 31	Unit	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21
Total revenue	(Btmn)	15,333	15,671	14,546	13,824	15,064	14,913	15,052	16,154
Cost of goods sold	(Btmn)	(11,370)	(11,414)	(10,806)	(10,537)	(11,179)	(11,076)	(11,179)	(12,089)
Gross profit	(Btmn)	3,963	4,257	3,739	3,288	3,885	3,837	3,873	4,066
SG&A	(Btmn)	(2,911)	(3,117)	(2,698)	(2,462)	(2,891)	(2,906)	(2,686)	(2,859)
Other income	(Btmn)	1,042	1,259	788	566	955	1,110	783	802
Interest expense	(Btmn)	(100)	(90)	(115)	(126)	(110)	(108)	(107)	(102)
Pre-tax profit	(Btmn)	1,830	2,146	1,552	1,146	1,702	1,790	1,694	1,743
Corporate tax	(Btmn)	(348)	(398)	(286)	(204)	(301)	(245)	(331)	(311)
Equity a/c profits	(Btmn)	0	0	0	0	0	0	0	0
Minority interests	(Btmn)	0	0	0	0	0	0	0	0
Core profit	(Btmn)	1,482	1,748	1,267	943	1,401	1,545	1,362	1,433
Extra-ordinary items	(Btmn)	0	0	0	0	0	0	0	0
Net Profit	(Btmn)	1,482	1,748	1,267	943	1,401	1,545	1,362	1,433
EBITDA	(Btmn)	2,681	2,985	2,481	2,075	2,588	2,686	2,601	2,641
Core EPS (Bt)	(Btmn)	0.11	0.13	0.10	0.07	0.11	0.12	0.10	0.11
Net EPS (Bt)	(Bt)	0.11	0.13	0.10	0.07	0.11	0.12	0.10	0.11

Balance Sheet

FY December 31	Unit	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21
Total current assets	(Btmn)	14,215	15,690	23,044	14,927	14,887	15,828	18,857	16,722
Total fixed assets	(Btmn)	36,327	36,359	39,845	39,511	39,847	40,262	39,710	39,859
Total assets	(Btmn)	50,542	52,049	62,888	54,438	54,735	56,091	58,567	56,581
Total loans	(Btmn)	14,389	13,385	24,991	19,420	18,409	17,753	18,492	17,993
Total current liabilities	(Btmn)	23,709	22,289	27,318	20,709	20,963	20,610	19,765	18,433
Total long-term liabilities	(Btmn)	7,358	8,622	13,821	13,798	13,755	13,916	15,852	16,394
Total liabilities	(Btmn)	31,066	30,911	41,139	34,507	34,718	34,526	35,618	34,827
Paid-up capital	(Btmn)	13,151	13,151	13,151	13,151	13,151	13,151	13,151	13,151
Total equity	(Btmn)	19,476	21,138	21,750	19,931	20,017	21,565	22,949	21,754
BVPS (Bt)	(Bt)	1.48	1.61	1.65	1.52	1.52	1.64	1.75	1.65

Cash Flow Statement

FY December 31	Unit	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21
Core Profit	(Btmn)	1,482	1,748	1,267	943	1,401	1,545	1,362	1,433
Depreciation and amortization	(Btmn)	751	750	814	803	777	789	800	796
Operating cash flow	(Btmn)	1,620	2,172	1,495	2,136	2,896	1,836	2,248	1,751
Investing cash flow	(Btmn)	(1,106)	(614)	(736)	(384)	(918)	(1,107)	(353)	(225)
Financing cash flow	(Btmn)	(4,928)	(1,014)	6,833	(8,493)	(2,486)	(651)	287	(3,809)
Net cash flow	(Btmn)	(4,414)	544	7,593	(6,741)	(509)	77	2,182	(2,283)

Key Financial Ratios

FY December 31	Unit	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21
Gross margin	(%)	25.8	27.2	25.7	23.8	25.8	25.7	25.7	25.2
Operating margin	(%)	6.9	7.3	7.2	6.0	6.6	6.2	7.9	7.5
EBITDA margin	(%)	17.5	19.1	17.1	15.0	17.2	18.0	17.3	16.4
EBIT margin	(%)	13.7	15.3	12.6	10.1	12.9	13.7	13.1	12.4
Net profit margin	(%)	9.7	11.2	8.7	6.8	9.3	10.4	9.1	8.9
ROE	(%)	29.9	34.4	23.6	18.1	28.0	29.7	24.5	25.6
ROA	(%)	11.2	13.6	8.8	6.4	10.3	11.2	9.5	10.0
Net D/E	(x)	0.6	0.5	0.7	0.8	0.8	0.7	0.6	0.7
Interest coverage	(x)	26.9	33.2	21.6	16.5	23.5	24.9	24.4	25.9
Debt service coverage	(x)	1.2	1.8	0.8	1.1	1.6	1.9	2.3	3.1

Main Assumptions

FY December 31	Unit	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21
SSS growth	(%)	(1.7)	(3.0)	(6.1)	(17.0)	(3.7)	(6.3)	0.6	13.0
No. of ending stores	(Stores)	111	113	113	113	113	115	115	115
- HomePro	(Stores)	84	84	84	84	84	86	86	86
- HomePro S	(Stores)	9	9	9	9	9	9	9	8
- Megahome	(Stores)	12	14	14	14	14	14	14	14
- HomePro Malaysia	(Stores)	6	6	6	6	6	6	6	7

Figure 1: Q21 earnings review

P & L (Btmn)	2Q20	3Q20	4Q20	1Q21	2Q21	% Chg YoY	% Chg QoQ
Total revenue	13,824	15,064	14,913	15,052	16,154	16.9	7.3
Total cost of goods sold	(10,537)	(11,179)	(11,076)	(11,179)	(12,089)	14.7	8.1
Gross profit	3,288	3,885	3,837	3,873	4,066	23.7	5.0
SG&A expense	(2,462)	(2,891)	(2,906)	(2,686)	(2,859)	16.1	6.4
Net other income/expense	446	817	967	614	638	43.0	4.1
Interest expense	(126)	(110)	(108)	(107)	(102)	(19.2)	(4.6)
Pre-tax profit	1,146	1,702	1,790	1,694	1,743	52.1	2.9
Corporate tax	(204)	(301)	(245)	(331)	(311)	52.5	(6.2)
EBITDA	2,075	2,588	2,686	2,601	2,641	27.3	1.6
Net Profit	943	1,401	1,545	1,362	1,433	52.0	5.1
EPS	0.07	0.11	0.12	0.10	0.11	52.0	5.1
B/S (Btmn)							
Total assets	54,438	54,735	56,091	58,567	56,581	3.9	(3.4)
Total liabilities	34,507	34,718	34,526	35,618	34,827	0.9	(2.2)
Total equity	19,931	20,017	21,565	22,949	21,754	9.1	(5.2)
BVPS (Bt)	1.52	1.52	1.64	1.75	1.65	9.1	(5.2)
Financial ratio (%)							
Gross margin	23.8	25.8	25.7	25.7	25.2	1.4	(0.6)
EBITDA margin	15.0	17.2	18.0	17.3	16.4	1.3	(0.9)
Net profit margin	6.8	9.3	10.4	9.1	8.9	2.0	(0.2)
SG&A expense/Revenue	17.8	19.2	19.5	17.8	17.7	(0.1)	(0.1)

Source: SCBS Investment Research

Figure 2: Valuation summary (price as of Jul 27, 2021)

	Rating	Price (Bt/Sh)	Target (Bt/Sh)	ETR (%)	P/E (x)			EPS growth (%)			P/BV (x)			ROE (%)			Div. Yield (%)			EV/EBITDA (x)		
					20A	21F	22F	20A	21F	22F	20A	21F	22F	20A	21F	22F	20A	21F	22F	20A	21F	22F
BJC	Outperform	33.75	42.0	26.4	30.3	28.7	24.4	(38)	6	17	1.1	1.1	1.1	4	4	5	2.3	1.9	2.3	14.3	14.6	13.5
CPALL	Neutral	60.00	65.0	9.7	35.3	46.8	37.0	(30)	(25)	26	4.8	4.6	4.3	15	11	13	1.5	1.4	1.5	16.2	16.2	15.0
CRC	Outperform	31.75	42.0	33.0	n.m.	60.0	35.2	n.m.	n.m.	71	3.3	3.4	3.2	(2)	6	9	1.3	0.7	1.1	16.1	12.1	10.4
GLOBAL	Outperform	23.80	29.0	22.9	56.9	38.3	34.6	(8)	48	11	6.4	5.7	5.2	12	16	16	0.7	1.0	1.2	32.7	24.0	21.4
HMPRO	Outperform	13.50	18.5	39.8	34.4	29.4	25.8	(17)	17	14	8.2	7.5	6.9	24	27	28	2.2	2.7	3.1	19.5	17.2	15.5
MAKRO	Neutral	36.00	43.0	22.4	26.3	25.1	23.7	5	5	6	7.6	7.0	6.4	30	29	28	2.8	2.9	3.1	13.8	13.0	12.3
Average					36.7	38.0	30.1	(18)	10	24	5.3	4.9	4.5	14	15	16	1.8	1.8	2.0	18.8	16.2	14.7

Source: SCBS Investment Research

Disclaimer

The information in this report has been obtained from sources believed to be reliable. However, its accuracy or completeness is not guaranteed. Any opinions expressed herein reflect our judgment at this date and are subject to change without notice. This report is for information only. It is not to be construed as an offer, or solicitation of an offer to sell or buy any securities. We accept no liability for any loss arising from the use of this document. We or our associates may have an interest in the companies mentioned therein.

SCB Securities Company Limited ("SCBS") is a wholly-owned subsidiary of The Siam Commercial Bank Public Company Limited ("SCB"). Any information related to SCB is for sector comparison purposes.

SCB Securities Company Limited ("SCBS") acts as market maker and issuer of Derivative Warrants on the ordinary shares INTUCH.

Before making an investment decision over a derivative warrant, an investor should carefully read the prospectus for the details of the said derivative warrants. Any opinion, news, research, analyse, price, statement, forecast, projection and/or other information contained in this document (the "Information") is provided as general purpose information only, and shall not be construed as a recommendation to any person of an offer to buy or sell, or the solicitation of an offer to buy or sell, any securities. SCBS and/or its directors, officers, employees, and agents shall not be liable for any direct, indirect, incidental, special or consequential loss or damage, resulting from the use of, or reliance on, the Information, including without limitation, damages for loss of profits. The investor should use the Information in association with other information and opinion, including his/her own judgment in making investment decision. The Information is obtained from sources believed to be reliable, and SCBS cannot guarantee the accuracy, completeness and/or correctness of the Information.

SCBS reserves the right to modify the Information from time to time at its sole discretion without giving any notice. This document is delivered to intended recipient(s) only and is not permitted to reproduce, retransmit, disseminate, sell, distribute, republish, circulate or commercially exploit the Information in any manner without the prior written consent of SCBS.

This document is prepared by SCB Securities Company Limited ("SCBS") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCB"). SCB has acted as Financial Advisor of Charoen Pokphand Group Company Limited. and its affiliates including CP All Public Company Limited. and Charoen Pokphand Foods Public Company Limited. Any opinions, news, research, analyses, prices, statements, forecasts, projections and/or other information contained in this document (the "Information") is provided as general information purposes only, and shall not be construed as individualized recommendation of an offer to buy or sell or the solicitation of an offer to buy or sell any securities. SCBS and/or its directors, officers and employees shall not be liable for any direct, indirect, incidental, special or consequential loss or damage, resulting from the use of or reliance on the Information, including without limitation to, damages for loss of profits. The investors shall use the Information in association with other information and opinion, including their own judgment in making investment decision. The Information is obtained from sources believed to be reliable, and SCBS cannot guarantee the accuracy, completeness and/or correctness of the Information.

This document is prepared by SCB Securities Company Limited ("SCBS") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCB"). SCB has acted as Financial Advisor, Lead Arranger of Global Power Synergy Public Company Limited. Any opinions, news, research, analyses, prices, statements, forecasts, projections and/or other information contained in this document (the "Information") is provided as general information purposes only, and shall not be construed as individualized recommendation of an offer to buy or sell or the solicitation of an offer to buy or sell any securities. SCBS and/or its directors, officers and employees shall not be liable for any direct, indirect, incidental, special or consequential loss or damage, resulting from the use of or reliance on the Information, including without limitation to, damages for loss of profits. The investors shall use the Information in association with other information and opinion, including their own judgment in making investment decision. The Information is obtained from sources believed to be reliable, and SCBS cannot guarantee the accuracy, completeness and/or correctness of the Information.

This document is prepared by SCB Securities Company Limited ("SCBS") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCB"). SCB Asset Management Company Limited ("SCBAM") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCB"). SCB has acted as Financial Advisor of Digital Telecommunications Infrastructure Fund. SCBAM has acted as Fund Manager of Digital Telecommunications Infrastructure Fund. Any opinions, news, research, analyses, prices, statements, forecasts, projections and/or other information contained in this document (the "Information") is provided as general information purposes only, and shall not be construed as individualized recommendation of an offer to buy or sell or the solicitation of an offer to buy or sell any securities. SCBS and/or its directors, officers and employees shall not be liable for any direct, indirect, incidental, special or consequential loss or damage, resulting from the use of or reliance on the Information, including without limitation to, damages for loss of profits. The investors shall use the Information in association with other information and opinion, including their own judgment in making investment decision. The Information is obtained from sources believed to be reliable, and SCBS cannot guarantee the accuracy, completeness and/or correctness of the Information.

SCBS reserves the right to modify the Information from time to time without notice and in its sole discretion. This document is delivered to intended recipient(s) only and is not permitted to reproduce, retransmit, disseminate, sell, distribute, republish, circulate or commercially exploit the Information in any manner without the prior written consent of SCBS.

Futures and Options trading carry a high level of risk with the potential for substantial losses, and are not suitable for all persons. Before deciding to trade Futures and Options, you should carefully consider your financial position, investment objectives, level of experience, and risk appetite if Futures and Options trading are appropriate. The possibility exists that you could sustain a loss of some or all of your initial investment. You should be aware of all the risks associated with Futures and Options trading, and you are advised to rely on your own judgment while making investment decision and/or should seek advice from professional investment advisor if you have any doubts.

This document is delivered to intended recipient(s) only and is not permitted to reproduce, retransmit, disseminate, sell, distribute, republish, circulate or commercially exploit the Information in any manner without the prior written consent of SCBS.

Copyright©2012 SCB Securities Company Limited. All rights reserved.

CG Rating 2020 Companies with CG Rating

Companies with Excellent CG Scoring

AAV, ADVANC, AF, AIRA, AKP, AKR, ALT, AMA, AMATA, AMATAV, ANAN, AOT, AP, ARIP, ARROW, ASP, BAFS, BANPU, BAY, BCP, BCPG, BDMS, BEC, BEM, BGRIM, BIZ, BKI, BLA, BOL, BPP, BRR, BTS, BWG, CENTEL, CFRESH, CHEWA, CHO*, CIMBT, CK, CKP, CM, CNT, COL, COMAN, COTTO, CPALL, CPF, CPI, CPN, CSS, DELTA, DEMCO, DRT, DTAC, DTC, DV8, EA, EASTW, ECF, ECL, EGCO, EPG, ETE, FNS, FPI, FPT, FSMART, GBX, GC, GCAP, GEL, GFPT, GGC, GPSC, GRAMMY, GUNKUL, HANA, HARN, HMPRO, ICC, ICHI*, III, ILINK, INTUCH, IRPC, IVL, JKN, JSP, JWD, K, KBANK, KCE, KKP, KSL, KTB, KTC, LANNA, LH, LHFG, LIT, LPN, MAKRO, MALEE, MBK, MBKET, MC, MCOT, METCO, MFEC, MINT, MONO, MOONG, MSC, MTC, NCH, NCL, NEP, NKI, NOBLE*, NSI, NVD, NYT, OISHI, ORI, OTO, PAP, PCSGH, PDJ, PG, PHOL, PLANB, PLANET, PLAT, PORT, PPS, PR9, PREB, PRG, PRM, PSH, PSL, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QTC, RATCH, RS, S, S & J, SAAM, SABINA, SAMART, SAMTEL, SAT, SC, SCB, SCC, SCCC, SCG, SCN, SDC, SEAFCO, SEAOL, SE-ED, SELIC, SENA, SIRI, SIS, SITHAI, SMK, SMP, SMC, SONIC, SORKON, SPALI, SPI, SPRC, SPVI, SSSC, SST, STA, SUSCO, SUTHA, SVI, SYMC, SYNTEC, TACC, TASCO, TCAP, TFMAMA, THANA, THANI, THCOM, THG, THIP, THRE, THREL, TIP, TIPCO, TISCO, TK, TKT, TMB, TMILL, TNDT, TNL, TOA, TOP, TPBI, TQM, TRC, TRUE, TSC, TSR, TSTE, TSTH, UAC, TTA, UBIS, TTCL, UV, TTW, VGI, TU, VIH, TVD, WACOAL, TVI, WAVE, TVO, WHA, TWPC, WHAUP, U, WICE, WINNER

Companies with Very Good CG Scoring

2S, ABM, ACE, ACG, ADB, AEC, AEONTS, AGE, AH, AHC, AIT, ALLA, AMANAH, AMARIN, APCO, APCS, APURE, AQUA, ASAP, ASEFA, ASIA, ASIAN, ASIMAR, ASK, ASN, ATP30, AUCT, AWC, AYUD, B, BA, BAM, BBL, BFIT, BGC, BJC, BJCHI, BROOK, BTW, CBG, CEN, CGH, CHARAN, CHAYO, CHG, CHOTI, CHOW, CI, CIG, CMC, COLOR, COM7, CPL, CRC, CRD, CSC, CSP, CWT, DCC, DCON, DDD, DOD, DOHOME, EASON, EE, ERW, ESTAR, FE, FLOYD, FN, FORTH, FSS, FTE, FVC, GENCO, GJS, GL, GLAND, GLOBAL, GLOCON, GPI, GULF, GYT, HPT, HTC, ICN, IFS, ILM, IMH, INET, INSURE, IRC, IRCP, IT, ITD*, ITEL, J, JAS, JCK, JCKH, JMART, JMT, KBS, KCAR, KGI, KIAT, KOOL, KTIS, KWC, KWM, L&E, LALIN, LDC, LHK, LOXLEY, LPH, LRH, LST, M, MACO, MAJOR, MBAX, MEGA, META, MFC, MGT, MILL, MITSIB, MK, MODERN, MTI, MVP, NETBAY, NEX, NINE, NTV, NWR, OCC, OGC, OSP, PATO, PB, PDG, PDI, PICO, PIMO, PJW, PL, PM, PPP, PRIN, PRINC, PSTC, PT, QLT, RCL, RICHY, RML, RPC, RWI, S11, SALEE, SAMCO, SANKO, SAPPE, SAWAD, SCI, SCP, SE, SEG, SFP, SGF, SHR, SIAM, SINGER, SKE, SKR, SKY, SMIT, SMT, SNP, SPA, SPC, SPCG, SR, SRICHA, SSC, SSF, STANLY, STI, STPI, SUC, SUN, SYNEX, T, TAE, TAKUNI, TBSP, TCC, TCMC, TEAM, TEAMG, TFG, TIGER, TITLE, TKN, TKS, TM, TMC, TMD, TMI, TMT, TNITY, TNP, TOG, TPA, TPAC, TPCORP, TPOLY, TPS, TRITN, TRT, TRU, TSE, TVT, TWP, UEC, UMI, UOBKH, UP, UPF, UPOIC, UT, UTP, UWC, VL, VNT, VPO, WIJK, WP, XO, YUASA, ZEN, ZIGA, ZMICO

Companies with Good CG Scoring

7UP, A, ABICO, AJ, ALL, ALUCON, AMC*, APP, ARIN, AS, AU, B52, BC, BCH, BEAUTY, BGT, BH, BIG, BKD, BLAND, BM, BR, BROCK, BSBM, BSM, BTNC, CAZ, CCP, CGD, CITY, CMAN, CMO, CMR, CPT, CPW, CRANE, CSR, D, EKH, EP, ESSO, FMT, GIFT, GREEN, GSC*, GTB, HTECH, HUMAN, IHL, INOX, INSET, IP, JTS, JUBILE, KASET, KCM, KKC, KUMWEL, KUN, KWG, KYE, LEE, MATCH, MATI, M-CHAI, MCS, MDX, MJD, MM, MORE, NC, NDR, NER, NFC, NNCL, NPK, NUSA, OCEAN, PAF, PF, PK, PLE, PMTA, POST, PPM, PRAKIT, PRECHA, PRIME, PROUD, PTL, RBF, RCI, RJH, ROJNA, RP, RPH, RSP, SF, SFLEX, SGP, SISB, SKN, SLP, SMART, SOLAR, SPG, SQ, SSP, STARK, STC, SUPER, SVOA, TC, TCCC, THMUI, TIW, TNH, TOPP, TPCH, TPIPP, TPLAS, TTI, TYCN, UKEM, UMS, VCOM, VRANDA, WIN, WORK, WPH

Corporate Governance Report

The material contained in this publication is for general information only and is not intended as advice on any of the matters discussed herein. Readers and others should perform their own independent analysis as to the accuracy or completeness or legality of such information. The Thai Institute of Directors, its officers, the authors and editor make no representation or warranty as to the accuracy, completeness or legality of any of the information contained herein. By accepting this document, each recipient agrees that the Thai Institute of Directors Association, its officers, the authors and editor shall not have any liability for any information contained in, or for any omission from, this publication.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. SCB Securities Company Limited does not conform nor certify the accuracy of such survey result.

To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition

(Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2019 to 19 November 2020) is publicized.

* บริษัทหรือกรรมการหรือผู้บริหารของบริษัทที่มีข่าวด้านการกำกับดูแลกิจการ เช่น การกระทำความผิดเกี่ยวกับหลักทรัพย์ การทุจริต คอร์รัปชัน เป็นต้น ซึ่งการใช้ข้อมูล CGR ควรตระหนักถึงข่าวดังกล่าวประกอบด้วย

Anti-corruption Progress Indicator

Certified (ได้รับการรับรอง)

2S, ADVANC, AF, AI, AIE, AIRA, AKP, AMA, AMANAH, AMATA, AMATAV, AP, APCS, AQUA, ARROW, ASK, B, BAFS, BAM, BANPU, BAY, BBL, BCH, BCP, BCPG, BGC, BGRIM, BJCHI, BKI, BLA, BPP, BROOK, BRR, BSBM, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COM7, COTTO, CPALL, CPF, CPI, CPN, CSC, DCC, DELTA, DEMCO, DIMET, DRT, DTAC, DUSIT, EA, EASTW, ECL, EGCO, EP, EPG, ERW, ETE, FE, FNS, FPI, FPT, FSS, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GLOCON, GPI, GPSC, GSTEEL, GUNKUL, HANA, HARN, HEMP, HMPRO, HTC, ICC, ICHI, IFS, ILINK, INET, INSURE, INTUCH, IRC, IRPC, ITEL, IVL, K, KASET, KBANK, KBS, KCAR, KCE, KGI, KKP, KSL, KTB, KTC, KWC, KWG, L&E, LANNA, LHFG, LHK, LPN, LRH, M, MAKRO, MALEE, MBAX, MBK, MBKET, MC, MCOT, META, MFC, MFEC, MINT, MONO, MOONG, MSC, MTC, MTI, NBC, NEP, NINE, NKI, NMG, NNCL, NOK, NSI, NWR, OCC, OCEAN, OGC, ORI, PAP, PATO, PB, PCSGH, PDG, PDI, PDJ, PE, PG, PHOL, PL, PLANB, PLANET, PLAT, PM, PPP, PPPM, PPS, PREB, PRG, PRINC, PRM, PSH, PSL, PSTC, PT, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RATCH, RML, RWI, S & J, SAAM, SABINA, SAPPE, SAT, SC, SCB, SCC, SCCC, SCG, SCN, SEAOL, SE-ED, SELIC, SENA, SGP, SINGER, SIRI, SIS, SITHAI, SMIT, SMK, SMP, SMC, SONIC, SORKON, SPACK, SPC, SPI, SPRC, SRICHA, SSF, SSSC, SST, STA, STOWER, SUSCO, SVI, SYMC, SYNTEC, TAE, TAKUNI, TASCO, TBSP, TCAP, TCMC, TFG, TFI, TFMAMA, THANI, THCOM, THIP, THRE, THREL, TIP, TIPCO, TISCO, TKS, TKT, TMD, TMILL, TMT, TNITY, TNL, TNP, TNR, TOG, TOP, TOPP, TPA, TPCS, TPP, TRU, TRUE, TSC, TSTH, TTB, TTCL, TU, TVD, TVI, TVO, TWPC, U, UBIS, UEC, UKEM, UOBKH, UPF, UV, VGI, VIH, VNT, WACOAL, WHA, WHAUP, WICE, WIJK, XO, ZEN

Declared (ประกาศเจตนารมณ์)

7UP, ABICO, APURE, B52, BKD, BROCK, CI, ESTAR, EVER, FSMART, J, JKN, JMART, JMT, JSP, LDC, MAJOR, NCL, NOBLE, PK, PLE, SHANG, SKR, SPALI, SSP, SUPER, TGH, THAI, TQM, TTA, WIN, ZIGA

N/A

3K-BAT, A, A5, AAV, ABM, ACAP, ACC, ACE, ACG, ADB, ADD, AEC, AEONTS, AFC, AGE, AH, AHC, AIT, AJ, AJA, AKR, ALL, ALLA, ALT, ALUCON, AMARIN, AMC, ANAN, AOT, APCO, APEX, APP, AQ, ARIN, ARIP, AS, ASAP, ASEFA, ASIA, ASIAN, ASIMAR, ASN, ASP, ASW, ATP30, AU, AUCT, AWC, AYUD, BA, BC, BCT, BDMS, BEAUTY, BEC, BEM, BFIT, BGT, BH, BIG, BIZ, BJC, BLAND, BLISS, BM, BOL, BR, BSM, BTNC, BTW, BUI, CAZ, CBG, CCET, CCP, CGD, CHARAN, CHAYO, CHG, CHO, CITY, CK, CKP, CMAN, CMO, CMR, CNT, COLOR, COMAN, CPH, CPL, CPR, CPT, CPW, CRANE, CRC, CRD, CSP, CSR, CSS, CTW, CWT, D, DCON, DDD, DHOUSE, DITTO, DMT, DOD, DOHOME, DTCI, DV8, EASON, ECF, EE, EFORL, EKH, EMC, ESSO, ETC, F&D, FANCY, FLOYD, FMT, FN, FORTH, FVC, GENCO, GIFT, GL, GLAND, GLOBAL, GRAMMY, GRAND, GREEN, GSC, GTB, GULF, GYT, HFT, HPT, HTECH, HUMAN, HYDRO, ICN, IFEC, IHL, IIG, III, ILM, IMH, IND, INGRS, INOX, INSET, IP, IRCP, IT, ITD, JAK, JAS, JCK, JCKH, JCT, JR, JTS, JUBILE, JUTHA, JWD, KAMART, KC, KCM, KDH, KEX, KIAT, KISS, KK, KKC, KOOL, KTIS, KUMWEL, KUN, KWM, KYE, LALIN, LEE, LEO, LH, LIT, LOXLEY, LPH, LST, MACO, MANRIN, MATCH, MATI, MAX, M-CHAI, MCS, MDX, MEGA, MENA, METCO, MGT, MICRO, MIDA, MILL, MITSIB, MJD, MK, ML, MODERN, MORE, MPIC, MUD, MVP, NC, NCAP, NCH, NDR, NER, NETBAY, NEW, NEWS, NEX, NFC, NOVA, NPK, NRF, NSL, NTV, NUSA, NVD, NYT, OHTL, OISHI, OR, OSP, OTO, PACE, PACO, PAE, PAF, PERM, PF, PICO, PIMO, PJW, PMTA, POLAR, POMPUI, PORT, POST, PPM, PR9, PRAKIT, PRAPAT, PRECHA, PRIME, PRIN, PRO, PROEN, PROS, PROUD, PTL, RAM, RBF, RCL, RICHY, RJH, ROCK, ROH, ROJNA, RP, RPC, RPH, RS, RSP, RT, S, S11, SA, SABUY, SAFARI, SAK, SALEE, SAM, SAMART, SAMCO, SAMTEL, SANKO, SAUCE, SAWAD, SAWANG, SCGP, SCI, SCM, SCP, SDC, SE, SEAFCO, SECURE, SF, SFLEX, SFP, SFT, SGF, SHR, SIAM, SICT, SIMAT, SISB, SK, SKE, SKN, SKY, SLM, SLP, SMART, SMD, SMT, SNNP, SO, SOLAR, SONIC, SPA, SPCG, SPG, SPI, SQ, SR, SSC, STANLY, STAR, STARK, STC, STEC, STECH, STGT, STHAI, STI, STPI, SUC, SUN, SUTHA, SVH, SVOA, SWC, SYNEX, T, TACC, TAPAC, TC, TCC, TCCC, TCJ, TCOAT, TEAM, TEAMG, TGPRO, TH, THANA, THE, THG, THL, THMUI, TIDLOR, TIGER, TITLE, TK, TKN, TM, TMC, TMI, TMW, TNDT, TNH, TNPC, TOA, TPAC, TPBI, TPCH, TPIPL, TPIPP, TPLAS, TPOLY, TPS, TQR, TR, TRC, TRITN, TRT, TRUBB, TSE, TSF, TSI, TSR, TSTE, TTI, TTT, TTW, TVT, TWP, TWZ, TYCN, UAC, UMI, UMS, UNIQU, UP, UPA, UPOIC, UREKA, UT, UTP, UVAN, VARO, VCOM, VI, VIBHA, VL, VNG, VPO, VRANDA, W, WAVE, WGE, WINMED, WINNER, WORK, WORLD, WP, WPH, WR, XPG, YCI, YGG, YUASA

Explanations

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of January 30, 2021) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.